

2022 Katahdin Expo Sale

August 3-6, 2022

Entries Due

July 8, 2022

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Dear Katahdin Breeder,

The plans for this year's **18<sup>th</sup> Annual Katahdin Expo Sale** are under way and you are invited to consign. KHSI will be working with LiveAuction.TV (a division of Superior Livestock) to bring you this sale. LiveAuction.TV will be handling the webcasting and clerking of the sale. Entries may be made online at [www.katahdins.org](http://www.katahdins.org) Go to Expo tab and look for Entries. The Expo Sale Committee will again be handling the paint branding, body scoring, etc. Please read this letter carefully, it contains a great deal of information.

**This letter contains the rules and conditions that apply to this sale.**

**Sale Date: August 6, 2022**

**Cookeville, Tennessee**

Sheep may begin arriving Wednesday,  
Sheep must be in place: Thursday,  
Turn in your Top Ten selection cards  
Display of sheep by class  
Sale Saturday

August 3 – 12 Noon  
August 4 – 2 PM  
August 5 by 10 AM  
August 6- 9 am  
August 6 – 11:30 am

**Auctioneer:** Steve George and Kyle George

**Ring men:** Mike Jones and Joe Hampton

**Webcasting and Clerking:** LiveAuction.TV Brooklyn Graham-representative

Cataloging- Square One Agri marketing

**Entry Deadline: July 8, 2022**

**Entry Fee:** \$30 per head. All entry fees are due at the time entries are made and are nonrefundable. **Your entry is not complete until you have paid your entry fee. Fees should be paid to KHSI via PayPal. You can do this with your PayPal account or a credit card.**

**Entry forms:** Entries may be made online through [www.katahdins.org](http://www.katahdins.org) Look for the **Expo 2022** tab and select **Entries**. You will make your payment through **KHSI's PayPal** account (you can use a credit card on PayPal. For those unable to do online entry you may send your printed form to Operations along with a check for entry fees. **Please note on your entry form how consignor's check should be made out, if it is different from your consignor name.**

You will be able to enter any weights you wish in the comments section and there is a line to enter **your NSIP searchable database link**. For those in attendance, there will be a NSIP information sheet available for buyers to pick up.

**Substitutions:** Substitutions are allowed until **August 4**, when you turn in your registration papers and health papers, but you still must maintain the correct ram/ewe ratio.

**On-line Posting of Pictures:** Please post your pictures for your entries no later than **July 8**. Substitutions made later than that date are not guaranteed to have updated pictures available. Post them to [Sales@squareoneagrimarketing.com](mailto:Sales@squareoneagrimarketing.com)

**Commission:** 10% of the gross price will be deducted from sale price and will go to KHSI.

**Live Internet Bidding:** LiveAuction.TV will be providing webcast services that allow the internet buyer, who is unable to attend the sale, to participate during the bidding process in live time. This has broadened our buyer base and has increased our consignors' exposure throughout the country.

**Sale Order: Rams followed by Ewes.**

When consigners check in, they will each be given a scorecard to rank what they feel are the top 10 rams and the top 10 ewes. The Sale Committee will use these rankings to establish the starting sale order for rams and ewes. After the top 10 ranked rams sell, KHSI will sell the remaining rams based on birth date from oldest to youngest. i.e.: Rams 1-10 and then the oldest yearling through the youngest ram lamb. We will then repeat the same procedure with the ewes. **General sale order is registered rams, registered ewes, pens of registered ewes, single percentage ewes, and then commercial pens of ewes. Pens are 3 ewes/ewe lambs all in the same age group.**

**Classes:** Yearling Rams & Ewes (born 9/1/20 – 8/31/21 YR/YE

Fall Rams and Ewe Lambs (born 9/1/21 – 10/31/21) FRL/FEL

Winter Ram and Ewe Lambs (born 11/1/21 – 12/31/21) WRL/WEL

January Rams and Ewe Lambs (born 1/1/22 – 1/31/22) JRL/JEL

February Rams and Ewe Lambs (born 2/1/22- 2/28/22) FBRL/FBEL

March Rams and Ewe Lambs (born 3/1/22 – 3/31/22) MRL/MEL

*Rams and Ram Lambs must meet minimum scrotal measurements (see special rules)*

Recorded Spring Ewe Lambs 87.5% or higher 1/1/22- 3/31/22 RecSEL

Pens of Registered Ewes or Ewe Lambs PenYE/PenFEL/PenSEL

Pens of Recorded Ewe Lambs 87.5% or higher PenRecSEL (**New Class**)

Pens of Commercial Ewes or Ewe Lambs (no registration papers provided) PenComYE/PenComEL

**\*\*Use the codes listed above when entering classes.**

**Catalogs:** Catalogs will be available online. Scrotal measurements, and body scores will also be posted at the barn. Once sale order has been established, the online catalog will reflect that sale order. **Printed sale orders will be available Friday evening.**

**SPECIAL SALE RULES**

**Ram/Ewe Ratio:** The maximum number of sheep that may be entered is **15**. A single ram may be sold without an ewe, but to sell a second ram, or any number of additional rams, 2 ewes or a pen of 3 ewes must be consigned per additional ram consigned. Therefore, the ram/ewe ratio is 1 ram/0 ewes; 2 rams/2 ewes or 1 pen of ewes; 3 rams/4 ewes or 2 pens of ewes; 4 rams/6 ewes or 3 pens. There is a limit of **4** rams per consignor.

**Dam Production History**

You will need to enter the Dam Production History for each of your consignments.

Dam production record - number born/reared each year ex. 2/2 = twins born & raised; 3/2 = triplets born & twin raised; 1/1 = single born & raised

4 -

yr 1 - \_\_\_/\_\_\_ yr 2 - \_\_\_/\_\_\_ yr 3 - \_\_\_/\_\_\_ yr 4 - \_\_\_/\_\_\_ yr 5 - \_\_\_/\_\_\_  
yr 6 - \_\_\_/\_\_\_ yr 7 - \_\_\_/\_\_\_ yr 8 - \_\_\_/\_\_\_

## NEW

**Reserve bids and information at the sale block** Each consignor will receive a card for each consigned animal to use for placing reserve bids and providing a short amount of information about that animal. Consignors can list up to 2 bullet points or a statement of 25 words or less. This information will be read prior to the sale of that animal. All other information should have been available to potential buyers prior to the sale.

**Minimum bid:** There will be a minimum bid of **\$300** on all registered sheep, unless current market lamb prices require a higher floor bid. Sheep failing to bring the minimum will be a “No Sale”.

**Weights:** Optional: Birthweights, 60-day weights, rate of gain can be posted in the comments section of the entry or consignors can post additional information they want displayed at the consigners pens.

### Requirements:

- 1). All ram lambs, including those under 6 mo. of age, are required to have a minimum scrotal circumference of 28 cm, and yearlings are required to have a minimum scrotal circumference of 32cm.
- 2). A **negative *Brucella Ovis*** test is required **for all rams over 6 months of age at the time of the sale. If your ram was born before Feb 14, 2022** you need to have an b. ovis test that was completed within the 30 days prior to the sale. This must appear on the health paper or be confirmed by documentation from the testing facility.
- 3). **Health papers:** Health Paper Requirements: (These will be due at Check-in) - Papers must be less than 30 days old. You will need 2 copies for each animal in your consignment. Multiple animals may be listed on the same paper, but you still need to bring enough photocopies to have **2** for each animal. A Federal Scrapie Tag must be in each Health animal’s ear.

#### **The following information must be legibly written or typed on all Health Papers.**

1. Owner or consignor name and address
2. Must state that the sheep are consigned to the 2022 Katahdin Expo, **Hyder-Burks Ag. Pavilion, 2390 Gainesboro Grade, Tennessee Tech, Cookeville, TN 38501**
3. Species & purpose of movement (ovine, interstate transfer and sale)
4. Private flock tag number
5. Federal Scrapie number (must include premise ID and individual tag number)  
**Note: Both the private flock number and the scrapie tag number must be listed.**
6. Age, sex, and breed of each animal.
7. The following statement must be on the health paper and signed by the issuing veterinarian  
“Sheep in this shipment are not known to be under movement restrictions due to scrapie.”
8. Signature and printed name address, and phone number of the accredited veterinarian.

**It is the consignor’s responsibility to ensure the information is complete and legible.**

4). Sheep will be checked for soundness in mouths and obvious breeding unsoundness. If found to be unsound, they will not be allowed to sell. **It is the breeder’s responsibility to check for these problems before bringing the sheep to the sale.** Evidence of horns being sawed off will be noted on sale order as horned.

5). Sheep involved in NSIP will be paint branded with an “N”. This indicates that the sheep has NSIP data for those interested in that program.

6). Registered sheep cannot be tail docked and **must not** have C coats. Recorded 87.5% 2022-born ewe lambs may be entered if they are expected to be registerable upon yearling coat inspection. Animals will not be penned that have **health problems or show signs of abuse**, no KHSI flock ID, no scrapie tag, are inconsistent with their entry application, show signs of coat shearing or clipping, or are females that are within a month of lambing. Commercial ewes may be tail docked.

7). **DNA Testing:** All entries must be either QR or RR at codon 171. This will be posted on the sale order. You **MUST** bring a copy of the test results for each animal. **This is KHSI policy.**

8). **Registration papers:** All animals must have a valid, signed registration paper turned in at sale check in. Registration papers are transferred and forwarded to buyers. Cost of transfers will be deducted from consignor settlements.

### **Sale Guarantee**

**EXCEPT FOR THOSE STATED IN THE BELOW GUARANTEES THERE ARE NO WARRANTIES, EITHER EXPRESSED OR IMPLIED AS TO THE MERCHANTABILITY OR FITNESS FROM A PARTICULAR PURPOSE WITH RESPECT TO THE ANIMALS BEING SOLD IN THIS SALE.**

**THE WARRANTIES AND GUARANTEES SET FORTH IN THE BELOW GUARANTEE ARE IN LIEU OF ALL OTHER WARRANTIES, EITHER EXPRESSED OR IMPLIED AND THE REMEDIES PROVIDED THEREIN SHALL BE THE SOLE AND EXCLUSIVE REMEDY OF THE BUYER, OR ANY PARTY CLAIMING THROUGH THE BUYER, FOR ANY BREACH OF WARRANTY OR GUARANTEE THEREIN PROVIDED, AND ALL OTHER OBLIGATIONS OR LIABILITIES.**

1. Every male and female sold will be guaranteed as a breeder if properly handled. It shall be the responsibility of the buyer to return a non-breeder to the seller in acceptable breeding condition. The seller, after a fair trial and the animal is found to be a non-breeder, shall have the privilege of replacing the male or female with one of equal value to the satisfaction of the buyer and seller, or refunding the purchase price. This guarantee shall not apply to any animals that are shown after the date of the sale, for the year shown.
2. Notification of non-breeder males must be made to the seller prior to January 1<sup>st</sup> following the sale. Notification of non-breeder females must be made to the seller prior to April 1<sup>st</sup> following the sale.
3. Any animals that drop their lamb teeth prior to 12 months of age as determined by their registration papers, shall be replaced with an animal of equal quality to the satisfaction of the buyer and seller within a reasonable amount of time, or the consignor shall refund the purchase price of the animal promptly with all fees and percentages levied against such animal retained by the sale. It shall be the responsibility of the buyer to notify the consignor, and they the sale manager, if such a problem occurs. Any consignor failing to comply with this rule shall automatically be barred from consigning any animals to the following sale.
4. Neither the sale managers nor the sponsoring organization can or will assume any responsibility as to the authenticity of the pedigrees, or bloodline information in the sale catalog, on pen cards, or otherwise, and the subsequent genetic performance of any animals purchased. All such information must be adopted at face value. Any special guarantees or claims offered by individual consignors is strictly between the consignor and buyer and will not be enforced by the sale management or sponsoring organization.
5. This guarantee shall constitute a contract between the buyer and the seller only, and no other parties assume any liability, legal or otherwise, expressed, or implied.

**Care and Handling:** All sale animals will be handled **HUMANELY and with RESPECT**. If the KHSI Expo Sale committee/Board of Directors determines that consignors have abused or not handled their sheep with

respect, they reserve the right to **not allow the animal to sell at THIS sale** and the consignor may be banned from the next KHSI Expo Sale.

Consignors are expected to be available to care for their animals each day. You are responsible for their feed, water, etc. until the animal is sold.

**Preparing animals** for exhibit and sale should include washing them at home/ sale facility and hoof trimming. No alterations, clipping or shearing are allowed. Animals should be used to being handled. Consignors are expected to be available to talk about animals at their pens as much as possible.

**You are expected** to participate in the preview of animals on Saturday morning.

**Animals will be exhibited by class in an arena the morning of the sale so that potential buyers can evaluate them side by side. They may be led by hand or by halter, but all animals must be well controlled.** You will need a halter and someone to lead each sheep you have in the class.

#### **Sale Procedures:**

**Consignors Meeting:** This will be held on Thursday. Time will be posted. Procedures for the sale will be explained and questions answered. All consignors and bidders must have a cell phone #, either their own or their contact person, on file with auction management. They should also list who will be doing the hauling of purchased animals. Mail bids must have cell phone number of contact person.

#### **Payment for Purchases:**

Buyers are expected to pay for their purchases no later than right after the sale. LiveAuction.TV will oversee all aspects of payment. As a courtesy, buyers should be in touch with the seller within an hour of the ending of the sale with plans for transport of the animal or to physically take possession of their purchase

#### **Non-Payment of Funds:**

Buyers that **do not pay** for their purchases will lose their membership rights with KHSI until that payment has been received and cleared.

#### **Payment to Consignors:**

Checks to consignors will be issued no more than 30 days after the sale.

Sellers will be assessed a \$1 fee per animal to cover the new Lamb Check-off requirements. This will be deducted from the consignor's check. (New)

#### **TRANSPORTATION**

**Remember, if you are buying sheep online you must have your transportation lined up ahead of the sale. To assist you, KHSI can help you coordinate the transportation. To aid on site buyers as well as online buyers, we are asking anyone willing to haul sheep to their area of the country, to let KHSI Operations know this or contact Jane Smith (765-366-7050) to be added to the haulers list.**

**Transfer Sheep:** Sheep previously sold and being delivered for pick up at the Expo may be housed on the grounds for \$10 per head per day to cover barn rental fee. All sheep in the transfer barn must have interstate health papers to the destination, even if those sheep are from the same state as the Expo is held. Selling of sheep out of the transfer barn is not allowed, nor is advertising. This space is only offered as convenience for our membership for sheep already sold or leased prior to coming to this event. Individuals selling sheep out of the transfer pens will have membership revoked for one year and

not be allowed registry services for that year. Contact KHSI operations prior to the Expo to arrange barn space. [info@katahdins.org](mailto:info@katahdins.org) or 717-335-8280.

**Alternate Sale Plan (if forced to go to an online only sale)**

**We are dedicated to having an on-site, live sale.** But, if for some reason, Tennessee calls for a lockdown and we are prohibited from having an on-site sale, we will have an online sale. LiveAuction.TV has the capability to still auction the sheep with a live auctioneer and complete the whole sale online in real time.

Buyers are responsible for the cost of transportation. As stated in the Transportation Section, we are compiling a list of possible haulers for you to utilize for getting your sheep to the buyers.