

KHSI Board of Directors Meeting Teleconference October 21, 2021

President Robert Walker called the meeting to order at 8:04 PM EST.

Board members present: Robert Walker, Howard Covington, Karen Kenagy, Cindy DeOrnellis, Larry Weeks, Mandy Fletcher and Dan Turner. Alan Culham was also present.

Robert asked the board to review the minutes of September 16. Dan moved the minutes be accepted as presented. Larry seconded the motion and it passed 7-0.

Alan presented the treasurer's report which also included the year-to-date profit & loss and the balance sheet. Howard moved to approve the treasurer's report. Larry seconded the motion and treasurer's report was approved 7-0. Alan also provided the September registration and membership report.

Old Business

In-Person Fall Meeting – Howard researched the bylaws and the meeting held during the Expo met those requirements and there will not be another in-person meeting.

NSIIP Grant – Dan

The switch was flipped on October 1 and EBVs are now GEBVs. The actual cost is estimated between \$2,000 and \$10,000, and this would be a pass-through assessment funded by the NSIIP grant. There may also be a management fee from NSIP. Dr. Lewis's seminar reviewed and explained the resulting changes in traits. At this time, the hair index is not pertinent and will be reformulated, creating a new index. Reformulating the index will require additional funds to hire experts to complete the task. The committee has suggested using excess NSIIC funds to help support the reformulation.

Slogan Contest – Alan

Alan reported another submission for the slogan contest, but the board has decided to keep the existing slogan.

Expo Committee – Cindy

The committee met and decided the 2022 Expo will be held in Cookeville, TN. They are also seeking a site in Ohio for the 2023 Expo. They are also discussing potential speakers for the upcoming Expo. Larry recommended the committee consider Dave Notter. Dan suggested border collie and drone demonstrations.

Expo Sale Committee – Alan

The 2021 sale grossed \$103,177 and expenses were \$97,759, for a profit of \$6,220.

Website Upgrade – Alan

Training is moving forward and the new website will probably be live by December.

Hair Coat Inspection – Howard

The first test was taken by 8 people and all passed with varying scores. They were interviewed and suggested a follow-up video to show the actual scoring. It was suggested those taking the test use a computer with a full-size screen as it's very difficult to accurately view the pictures on a

phone. They also requested a certificate of completion. Howard moved that those passing tests be awarded certificates of completion for two levels – pass one test and the certification allows the inspector to certify their personal sheep. The second level is permanent inspector and requires the person to pass two tests a year apart. The certificates will be fillable PDFs that can be emailed. Dan seconded the motion and motion passed 7-0. Larry noted that the inspection committee members must be permanent inspectors.

New Business

Fall Hairald – Alan

Alan reported the Hairald is on schedule and should be mailed on time. Larry noted the summer issue was too late for the Eastern Alliance sale. Cindy, Alan and Gail will discuss adjusting the schedule to accommodate the sale.

KHSI Finances – Howard (see attachments for details)

Howard researched investment options for the reserve funds. He worked with a CPA and the bank holding the KHSI funds and presented an investment plan. Cindy moved to proceed with the conservative mutual fund as recommended by Howard and his advisors. Dan seconded the motion and motion passed 7-0. Howard, the CPA and financial advisor will work with Alan to review cash flow and determine when and how much to move to the investment account. Howard also reported that the group advised the association to replace the debit card with a small business credit card. Howard moved the association acquire the credit card through Master Card or VISA. Larry seconded the motion and it passed 7-0.

Other Business

Robert suggested the board explore ways to expand promotion of Katahdins

1) At regional farm shows and agricultural expos – find ways to support local breeders who be willing to promote Katahdins as such events. Would need to develop a policy for the degree of support.

2) At shows that presently do not have Katahdin classes – providing “seed money” for premiums to start shows at new fairs/shows.

Packers & Stockyards Act – Robert visited with a representative at the Sunbelt Expo. He learned we need a bank letter of credit and an escrow account. We would also need a disclaimer and a set period for payment.

Howard reported that the youth programs received donations of \$150 in memory of Howard Brown.

Next meeting: November 18 @ 8 PM EST

Cindy moved to adjourn and Howard seconded the motion. The motion passed 7-0 and Robert adjourned the meeting at 9:38 PM EST.

Respectfully submitted,
Cindy DeOrnellis